

Product Update: v4.7

**Go Integrator Nava** connects to the Netsapiens telephony platform. In this latest version, new features have been added, along with various improvements, bug fixes and an updated CRM Integration library.



## Add new or update CRM integrations without full client update.

Integrations can now be downloaded and updated directly into the Cara client, removing the need to wait for the next service release and without requiring full admin rights to install the integration. This ensures:

- Instant Fixes & Enhancements Quickly resolve faults and apply the latest improvements as soon as they're available.
- Stay in Sync with CRM Changes Automatically adapt to CRM vendor API updates, preventing disruptions. This capability enables faster issue resolution, improvements, and a smoother user experience.

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# Call Events – Export / Import Feature

Users can now **export and import V4 Custom Events**, making it easy to replicate Custom Events across multiple users. This feature **saves time** and simplifies custom call event management.

Custom events					
	Trigger	Action			
	Call -> Ringing	"https://MyDemoCRM.com"{Call.Rem			
	Add Edit Remove	Import Export			

### Add Ticket / Add Case / Add Sales Order

Similar to the Add Contact feature, this improvement will allow adding of Case, Ticket, and Sales Order objects directly into the CRM system.

Users can quickly log key details during inbound calls by opening a relevant form based on the integrated system—whether a helpdesk, legal, or sales application. This ensures efficient tracking and resolution without disrupting the conversation.

#### **Related Data CRMs**

The **Related Data** feature enables users to quickly locate and present additional information related to the caller, enhancing efficiency and decision-making.

#### New integrations that include Related Data feature:

- Act! Cloud
- Open Dental
- Outlook People

#### Previously Supported Integrations now with Related Data feature available:

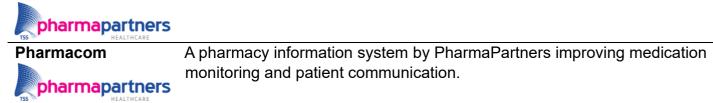
- Act!
- Bitrix24
- Carerix
- ConnectWise PSA
- Exact Online
- Grip
- Oracle NetSuite
- Zoho Bigin
- Zoho Recruit

# Integrations

Version 4.7 introduces several new and enhanced CRM integrations, significantly improving compatibility, performance, and efficiency for users.

#### Medicom

A comprehensive general practitioner system by PharmaPartners, enhancing medical practice efficiency.



Act! Premium Clo act!	<b>oud</b> A cloud-based CRM with integrated marketing automation for small and midsize businesses.	
Act! Premium	A robust CRM and automation platform for managing customer relationships	
Microsoft People	A built-in contact management tool for Windows and Microsoft 365 users.	
Ratio-CRM	A CRM customization and training provider based in Hamburg.	
Realworks	A CRM platform tailored for real estate agencies in the Netherlands.	
SapphireIMS	An IT service management and automation platform.	
Digitaal Kantoor	A business software suite for SMEs.	
Open Dental	An open-source dental practice management system.	
Zoho Bigin Bigin	A lightweight CRM designed for startups and small businesses.	
Zoho Recruit	A cloud-based applicant tracking system for recruiters.	
Enhanced Integrat	tions:	
Carerix F	Recruitment and staffing software with improved automation tools.	
NetSuite A ORACLE NETSUITE	A cloud-based ERP and CRM offering greater efficiency in business operations.	
Bitrix24 A	A business management platform with upgraded CRM and automation features.	
	A lightweight CRM designed for startups and small businesses.	
	A CRM centralising customer interactions and sales agreements.	