partner CRM

Start implementing CRM Integration with your own desktop unified communications client. partnerCRM provides an API to hundreds of CRM Integration libraries with an extensive range of features including caller name search, contact popping, address book searching, and activity logging. Also, access to advanced click-to-dial techniques, available straight from your own desktop client. This extensive list continues to grow with each version release of partnerCRM.
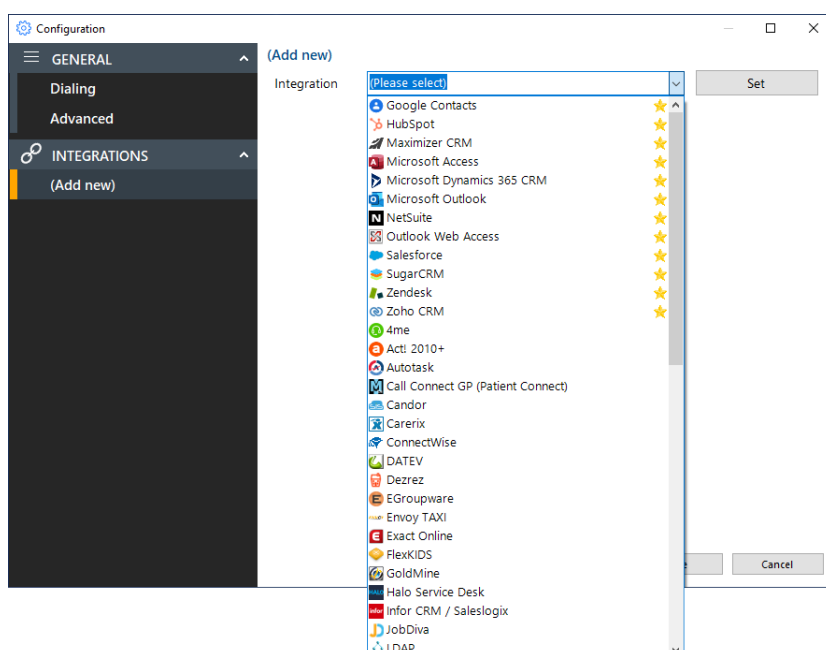
WHAT'S CRM INTEGRATION?

CRM and other contact management type systems are used to help manage company's relationships and interactions with customers, this improves business relationships and helps them grow their business. When tied or integrated to their phone system, CRM integration improves a user's productivity through features such, click-to-dial, call-tracking, popping a contact's record and address book searching.

HOW DOES IT WORK?

partnerCRM is a desktop application (Windows and Mac) that, once installed, provides an easy-to-use REST API that your own desktop client will utilize to make telephony-based CRM Integration natively available within it. There is also a WebSocket to send events back to your client (e.g. make call from click-to-dial methods).

partnerCRM BENEFITS

- CRM integration embedded in your own desktop client

- New releases continually add new CRM integrations

- Online help directly linked to each CRM integration

STANDARD INTEGRATIONS

50+ CRM integrations and business system applications classified as STANDARD for partnerCRM. STANDARD integrations are available "out-of-the-box" and include:

- 4me
- Access 2013, 2016, Office 365
- Access Profile
- ACT! Premium v17-22
- ACT! Professional v16-22
- Autotask PSA
- Call Connect GP (Patient Connect)
- Carerix
- crmSeries
- Dynamics 365 CRM
- Exact Online
- Flexkids
- Goldmine 2017-2018
- Google Contacts
- HaloITSM
- HaloPSA
- Halo Service Desk
- HubSpot

- Keap Max Classic
- LDAP
- Logical Office Evolution
- Maximizer LIVE
- Maximizer Web CRM
- MobileMax
- NetSuite CRM
- ODBC
- Outlook 2016, Office 365
- Outlook Web Access
- Really Simple Systems
- Rezi
- Sage 50c v23-26
- Sage CRM 2018 R3
- Salesforce Sales Cloud
- Salesforce Service Cloud
- Salesforce Finanacial Services Cloud
- Salos AutomaaT GO

- Simplicate
- SIS
- Sugar CRM
- SuperOffice 6-8
- SuperOffice Online Cloud
- Teamleader Focus
- TechMan
- Thinkka SAM
- TITAN
- UC Server Address Book 3
- vtiger CRM 4-7
- webCRM Plus,Enterprise
- WebSolve
- Workbooks
- Yoobi
- Zendesk v2 API
- Zoho CRM Standard, Professional, Enterprise, Plus
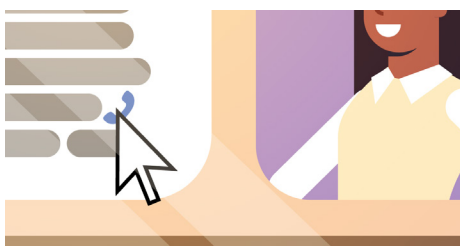

Contact Searching
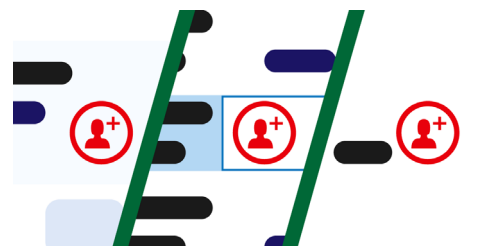

Contact Popping

Caller Preview

Click-to-dial via partnerCRM

* Activity Logging feature included in next release

Additional Features dependent on CRM

For a full list of supported integrations, please visit:
https://integrations.pc.mondago.com/

To watch what CRM Integration features look like in Mondago desktop client, go here:
https://vimeo.com/510364923

To learn more visit us at https://mondago.com/products/partnercrm/ or speak to your Service Provider

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Computer Telephony
& CRM Integration